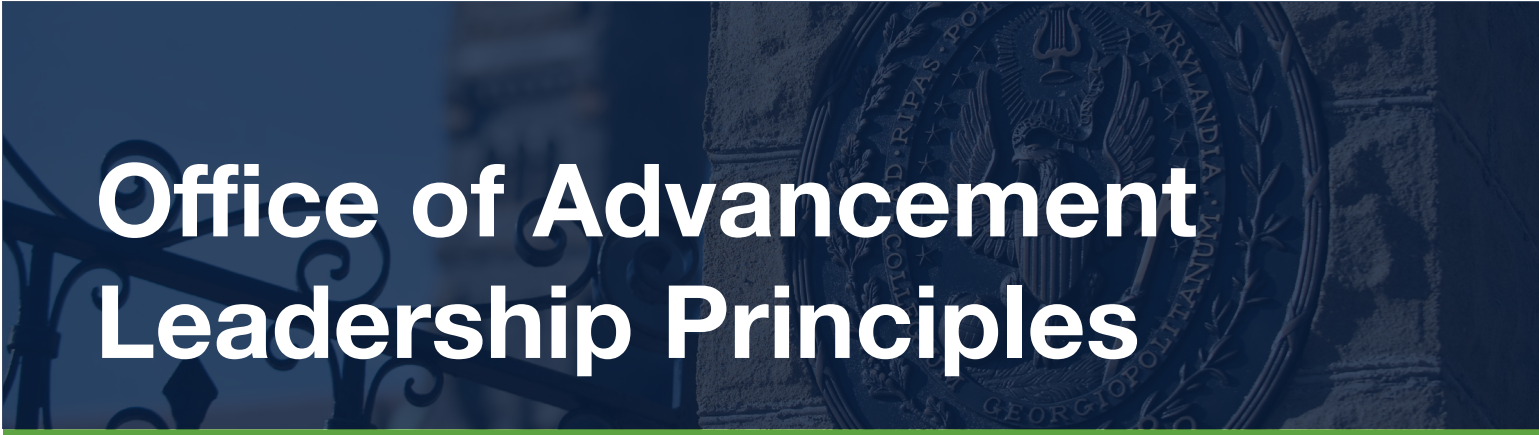




Office of Advancement Leadership Principles

Georgetown's Office of Advancement upholds values-based leadership. We believe and expect that the following values and principles guide the behaviors, decisions, and actions of our leaders.

Act with integrity

- Adhere to and live the values of Georgetown
- Do the right thing
- Demonstrate consistency between our words and actions; do what you say you will do

Be courageous, trustworthy, and effective in communications

- Diplomatic and respectful
- Intentional and genuine
- Candid and clear
- Actively listen

Care for the whole person

- Embody and lead with empathy and compassion
- Develop and demonstrate emotional intelligence
- Be attentive to the unique circumstances, concerns, gifts, and limitations of those under our care to "encourage each person's flourishing"

Demonstrate accountability and resilience

- Take responsibility for the decisions and actions of yourself and your team, and the impact of those actions
- Lead with focus on clearly defined strategic priorities and mission
- Be decisive and base decisions on evidence in support of defined priorities
- Adapt and rebound when needed